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## CLOSED:FIAKS-19-Jan-19/Product Head – NRI Banking

### Description

About Bank:- People are our greatest source of strength and inspiration. What differentiates us is the ability to nurture talent from a diversity of backgrounds and seek success through simplicity and brilliance. Working at IDFC First Bank is about an opportunity to be amidst smart and talented colleagues, whose humility and zeal will inspire. We have exciting and ambitious plans to grow. Come be a part of this journey as we create the next big retail bank catering to the underserved and high-value market segment

### Responsibilities

The NRI Product Head will build and manage the best NRI Product Proposition in the country – from product features, to simplified process to customer experience. He/ She will be responsible for regulatory compliance, system/ IT integration. In addition he/ she will also be responsible for portfolio quality – from designing the parameter to monitoring performance, and influencing customer behaviour. He/ She will drive CASA & Deposit Balances, Product Penetration and overall profitability of the customer segment. Work with IT & Operations & Branch Control to set up best in class NRI Banking Product & Process. Strong understanding of regulatory framework/ FEMA covering facilities to NRI in India/ Offshore. Live and breathe customer experience & service quality. Track and Drive business drivers with Channel & Sales Team. Be a business support & partner to grow numbers

### Qualifications

Post Graduate/ Management Degree preferred  
8 – 12 years (Flexible for candidate that demonstrates functional competence in the area)

### Job Benefits

Reporting to – Head NRI Banking, Retail FX & Brokerage  
Fixed & Variable Salary – Competitive – Offer will depend on existing salary.  
There may be Stock as part of annual appraisal cycle. Total CTC around 20 – 25L, but will be benchmarked to existing salary – we normally offer around 10-15% increment over existing compensation

**Beginning of employment**  
Immediate

**Duration of employment**  
Permanent

**Industry**  
Bank

**Job Location**  
Mumbai

**Base Salary**  
₹ 30Lakhs

**Date posted**  
January 20, 2019