



<https://fiaks.com/jobspage/fiaks-04-nov-18-regional-product-manager-hdfc-bank/>

## CLOSED:FIAKS-04-Nov-18/Regional Manager-HDFC Bank

Product

**Beginning of employment**  
immediate

### Description

Regional Product Manager- NRI Services

(This Job post is shared by forward Banker from FIAKS Community)

**Duration of employment**  
Permanent

### Industry

Large Private Sector Bank

### Responsibilities

- Helping branches to achieve the NRI account & value target for the FY
  - Account opening numbers
  - NAV numbers
  - CIB Values
  - FD Values
- Branch Visits , Meeting Cluster Heads & Zonal Heads ,Organise Cluster conferences &Implement discussed strategy in region
- Doing Corporate Tie ups for supporting branches for additional NR Leads for NTB Acquisition
- To run contest & drives for building Momentum
- Provide support to branch banking for any queries and complaints related to account opening, RBI guidelines etc.
- Identify NR Champs in Respective Branches and Train them
- Organise activities & events with br banking team for generating Nr leads
- Analyze, and work on MIS received from Central Product team to formulate strategy that help branch for achieving the budgets

### Job Location

Mumbai

### Base Salary

₹ As per the industry

### Date posted

November 3, 2018

This role reports to Sr Regional Product Manager – NRI services

**This role is for Regional Product Manager- NRI Services**

### Qualifications

Graduate preferably MBA

4-8 Years – In NRI Acquisition / Banking Industry with good Channel management and sales oriented

### Job Benefits

- Opportunity to perform at Regional level
- Experience of handling Product and Sales hand in hand
- On the Job learning environment.Apply own creative ideas to build & Develop Business
- Communication

